



PANOPTICS

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# Panoptics achieves VMware Enterprise Solution Provider status

Demonstrating VMware virtualisation and cloud solution expertise, Panoptics are delighted to be recognised as a go-to solution provider for VMware

Panoptics are excited to announce their recent accreditation of VMware Enterprise Solution Provider partner in the VMware Partner Network

This recent achievement, in combination with our long-established status as a VMware Professional Service Provider, demonstrates our continued efforts in maintaining our proficiency in VMware virtualisation and cloud solutions and shows our complete commitment to ensuring our customers receive the level of expertise they deserve.

Panoptics Sales Director, Ross Holliday comments “This recognition means a lot to us as a business. We strive to deliver innovative solutions each and every day for our customers and work hard to build upon our existing expertise in a way that translates to real world benefits for the businesses we serve. The VMware Enterprise Partner status confirms this commitment and illustrates the virtualization expertise we can offer to every business we support. We very much look forward to working closely with VMware into the future”

The new accreditation in combination with our expertise in designing, building and supporting hyper converged solutions built around our in-house vSAN environment, provides Panoptics hosted customers with a number of additional benefits including direct access to a high performance, high availability vSAN platform along with the added protection of operating in dual-datacentres. With ultra-low latency between geographically diverse Datacentre locations, Panoptics VMware knowledge, accreditations and in-house vSAN platform allows ambitious organisations to easily adopt the market leading virtualisation solution.

Piers Tildesley of VMware distributor Arrow ECS comments “With the recognition of VMware Enterprise Partner, Panoptics can now extend the solutions delivered to our virtualisation customers and help every business benefit from infrastructure virtualisation solutions based on VMware technology at a reduced cost and delivered by recognised VMware solution experts.”

## Enterprise class technology

Panoptics only works with [enterprise class technology](#) partners & recognised global leaders who share our commitment to developing [IT solutions of the future](#). Therefore, this latest partnership furthers Panoptics efforts in establishing a network of cutting edge technology partners that will allow us to offer added value at every step of our customers digital transformation journey. Following recent partnerships with [SD-WAN](#) global market leader VelcoCloud, SSO & 2FA security software [DUO](#) along with long standing technology partners including Mimecast, Solarwinds and Veeam to name but a few, Panoptics are now well placed to help businesses of all shapes and sizes achieve their technology objectives.

# VMware Experts

With a highly experienced team of VCP & VCAP consultants, including our own [VMware vExpert](#), we are able to provide virtualisation consultancy & advanced solutions for any desktop, server or network project.

For further details on the VMware solutions offered please see our [VMware partner page](#).

We're always available to discuss any IT Project and would welcome the opportunity to talk it through. Get in touch now and we're confident we will find the perfect solution for your business.

[Get in touch today.](#)