



PANOPTICS

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# VMware

In partnership with VMware, Panoptics deliver industry leading virtualisation solutions, cloud infrastructure and digital workspace technology. Our VMware Enterprise Partner & Professional Service Provider status in combination with an in-house vSAN environment and a commitment to delivering IT solutions that make a difference, allow us to design, plan and deploy sophisticated virtualisation solutions that meet the technical and business needs of ambitious, technology reliant organisations.

VMware logo  
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## Partnership

VMware is a global leader in virtualisation, cloud infrastructure and enterprise mobility solutions and services. With solutions that enable organisations to harness new technology quickly and without disrupting operations, VMware streamlines the customers journey to becoming truly digital.

In addition, by providing simple and secure access to apps and data, from anywhere in the world, VMware helps companies embrace virtualisation and innovation at scale which in turn provides true competitive advantage.

As an Enterprise-level partner and recognised go-to solution provider, Panoptics are well placed to help deliver comprehensive VMware solutions and services to customers on the journey to cloud computing.

From datacentre virtualisation to cloud management, network virtualisation, software – defined storage, datacentre automation and end-user computing, Panoptics in partnership with VMware can help design and deploy a solution that provides quick, secure access to your applications and achieves your virtualisation goals.

## In-house vSAN Environment

With our own in-house vSAN environment, Panoptics provide hyper converged solutions to all of our hosted customers. By offering a vSAN platform within our own datacentres, our customers benefit from simple, direct access to a range of additional virtualisation solutions that would otherwise require additional setup and outlay for each client environment, thus saving costs and time to deployment. With ultra low latency between geographically diverse datacentres, customers benefit from the added protection of operating in dual-datacentres as well as enjoying the high performance, high availability of a hosted vSAN platform.

## Benefits

Working with an accredited Enterprise partner has a number of benefits, including:

- **Reduced costs** – discounts on VMware products to help reduce costs and access better savings
- **Specialist virtualisation team** – access to a large team of highly trained experts that have been officially trained and certified in the latest VMware solutions
- **Product knowledge** – assurance that you are working with an organisation that has the experience and knowledge of how to use VMware to its full capability
- **Strategic partnership** – work with a strategic partner to create or develop your cloud strategy and help take advantage of VMware products as part of your IT roadmap

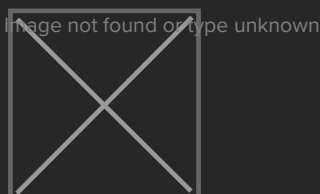
## Why Panoptics

Combining our commitment to delivering IT solutions that make a difference, with a highly experienced team of VCP & VCAP consultants, including our own VMware vExpert, Panoptics are the perfect partner for any virtualisation project.

Get in touch and one of our VMware Certified Professional's will be happy to discuss your virtualisation requirements.

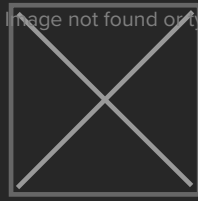
## Other Services To Consider

Discover how all of our services work together to deliver additional end user benefits and greater value...[click here](#)



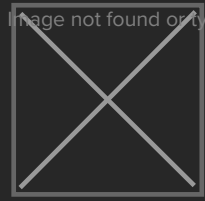
## VMware SD-WAN

High performing, flexible network over private, broadband Internet and LTE links for today's increasingly distributed enterprises.



## Trusted Access

Panoptics deliver the world's easiest and most secure Multi-Factor Authentication (MFA) solution, in partnership with Duo.



## Hosted Virtual Machines

Scalable and secure solution that enables businesses to consume new resources quickly and without upfront costs.

We're always available to discuss any IT Project and would welcome the opportunity to talk it through. Get in touch now and we're confident we will find the perfect solution for your business.

[Get in touch today.](#)



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